Ambulatory Surgical Center Benchmark Analysis
Necessary Data Points Needed to Complete Assessment

**General Information:**
- Number of Months in Operations
- Square Footage of Facility
- Number of Operating Rooms
- Number of Procedure Rooms
- Single/Multi-Specialty
- Patient Volume
- Clinical Personnel Turnover Rate
- Non-Clinical Personnel Turnover Rate
- Number of Physicians on Medical Staff
- Paid Non-Clinical Hours per Case

**Clinical Information:**
- Average Operating Room Time per Case (minutes)
- Average Procedure Room Time per Case (minutes)
- Medical Record On-Time Completion Rate
- Operative Report On-Time Completion Rate
- On-Time Start Rate
- Post-Op Phone Call Follow-up Rate
- Paid Clinical Hours per Case
- Post-Op Infection Rate
- Unexpected Patient Transfers

**Financial Information:**
- Net Revenues
- Total Expenses
- Net Income
- Clinical Salaries and Wages
- Non-Clinical Salaries and Wages
- Employee Benefits and Taxes as % of Salaried Wages
- Medical Supplies
- Accounts Receivable, Net
- Supplies Inventory
- Current Assets
- Current Liabilities
- Fixed/Depreciable Assets
- Total Assets
- Total Debt
- Total Owners Equity
- Owners Contributions/Paid in Capital
- Owners Distributions/Dividend

Ambulatory Surgical Center Benchmark Analysis Definitions
on the next page
General Information:

**Number of Months in Operations.**
The number of months the ASC has been in business or operational

**Square Footage of Facility**
The size of the ASC physical facility in square feet

**Number of Operating Rooms**
Number of sterile operating rooms in the facility

**Number of Procedure Rooms**
Number of minor procedure rooms in the facility

**Single/Multi-Specialty**
Indicate whether the ASC is a single specialty or multi-specialty business

**Patient Volume**
Number of patients in the most recent 12 months or calendar year

**Clinical Personnel Turnover Rate**
The rate that clinical positions in the ASC turned over in the most recent 12 months or calendar year

**Non-Clinical Personnel Turnover Rate**
The rate that non-clinical positions in the ASC turned over in the most recent 12 months or calendar year

**Number of Physicians on Medical Staff**
Number of physicians credentialed to perform services at the ASC

**Paid Non-Clinical Hours Per Case**
The average number of hours paid to non-clinical personnel on a per case basis during the most recent 12 months or calendar year

Clinical Information:

**Average Operating Room Time per Case (minutes)**
The average number of minutes patients are in the operating room

**Average Procedure Room Time per Case (minutes)**
The average number of minutes patients are in the procedure room

**Medical Record On-Time Completion Rate**
The percentage of medical records that are completed on-time based on the ASCs policies and procedures

**Operative Report On-Time Completion Rate**
The percentage of operative reports that are completed on-time based on the ASCs policies and procedures

**On-Time Start Rate**
The percentage of time that cases begin on-time in the operation rooms and procedure rooms

**Post-Op Phone Call Follow-up Rate**
The percentage of patients that receive a post-op phone call from the ASC

**Paid Clinical Hours Per Case**
The average number of hours paid to clinical personnel on a per case basis during the most recent 12 months or calendar year

**Post-Op Infection Rate**
The percentage of patients that have developed a post-op infection during the most recent 12 months or calendar year

**Unexpected Patient Transfers**
The number of unexpected patient transfers to a hospital during the most recent 12 months or calendar year
Financial Information:

**Net Revenues**
Net revenues generated during the most recent 12 months or calendar year

**Total Expenses**
Total expenses incurred during the most recent 12 months or calendar year

**Net Income**
Net income generated during the most recent 12 months or calendar year

**Clinical Salaries and Wages**
Total clinical salaries & wages during the most recent 12 months or calendar year

**Non-Clinical Salaries and Wages**
Total non-clinical salaries & wages during the most recent 12 months or calendar year

**Employee Benefits and Taxes as % of Sal. Wages**
Employee benefits and taxes as a percentage of salaries and wages

**Medical Supplies**
Total medical supplies expense during the most recent 12 months or calendar year

**Accounts Receivable, Net**
Accounts receivable balance after reserves for uncollectable accounts and for contractual and statutory adjustments

**Supplies Inventory**
Dollar amount of supplies inventory on the balance sheet

**Current Assets**
Total amount of current assets on the balance sheet

**Current Liabilities**
Total amount of current liabilities on the balance sheet

**Fixed/Depreciable Assets**
Total amount of fixed/depreciable assets on the balance before accumulated depreciation

**Total Assets**
Total amount of assets on the balance sheet

**Total Debt**
Total amount of debt on the balance sheet, i.e. loans, capital leases, etc.

**Total Owners Equity**
Total amount of owners equity on the balance sheet

**Owners Contributions/Paid In Capital**
Total amount of contributions owners have invested

**Owners Distributions/Dividend**
Total amount of distribution/dividends paid to owners